

North Carolina Association of REALTORS  
Existing Home Sales  
for December 2008

REPORTING MLS	UNITS SOLD IN Dec.07	UNITS SOLD IN Dec. 08	% CHANGE	UNITS SOLD IN Nov. 08	% CHANGE	Dec. 07 AVG. COST	Dec. 08 AVG. COST	% CHANGE	Dec. 07 TOTAL DOLLARS	Dec. 08 TOTAL DOLLARS	% CHANGE	Nov. 08 TOTAL DOLLARS	% CHANGE
ASHEVILLE***	225	136	-40%	126	8%	\$294,881	\$266,673	-10%	\$66,348,331	\$36,267,587	-45%	\$33,651,375	8%
BREVARD	24	30	25%	16	88%	\$328,131	\$277,653	-15%	\$7,875,153	\$8,329,600	6%	\$5,218,049	60%
BRUNSWICK	81	114	41%	110	4%	\$260,306	\$253,488	-3%	\$21,084,771	\$25,897,600	23%	\$25,536,204	1%
CATAWBA VALLEY	205	131	-36%	128	2%	\$136,627	\$153,165	12%	\$28,008,542	\$20,064,656	-28%	\$19,760,173	2%
CAROLINA (CHARLOTTE)	2559	1,350	-47%	1,521	-11%	\$218,399	\$200,226	-8%	\$558,883,581	\$270,305,806	-52%	\$293,606,288	-8%
CARTERET***	111	81	-27%	67	21%	\$286,786	\$214,250	-25%	\$31,833,326	\$17,354,252	-45%	\$15,286,863	14%
FAYETTEVILLE* **	292	278	-5%	232	20%	\$126,570	\$116,246	-8%	\$36,958,566	\$32,316,254	-13%	\$28,149,672	15%
GOLDSBORO	82	59	-28%	39	51%	\$138,985	\$131,290	-6%	\$11,396,768	\$7,746,090	-32%	\$4,789,550	62%
GREENVILLE	193	128	-34%	83	54%	\$147,519	\$144,352	-2%	\$28,471,167	\$18,477,056	-35%	\$11,782,597	57%
HAYWOOD***	48	30	-38%	29	3%	\$276,868	\$246,635	-11%	\$13,289,700	\$7,399,050	-44%	\$6,409,725	15%
HENDERSONVIL LE***	118	79	-33%	66	20%	\$256,737	\$210,534	-18%	\$30,295,010	\$16,632,220	-45%	\$14,335,974	16%
JACKSONVILLE	256	219	-14%	183	20%	\$156,637	\$167,086	7%	\$40,099,254	\$36,591,872	-9%	\$29,567,570	24%
NEUSE RIVER	161	87	-46%	67	30%	\$198,693	\$205,247	3%	\$31,989,555	\$17,856,519	-44%	\$11,369,230	57%
OUTER BANKS	82	77	-6%	58	33%	\$482,500	\$444,173	-8%	\$39,565,039	\$31,291,849	-21%	\$22,288,644	40%
ROCKY MOUNT	67	62	-7%	69	-10%	\$122,667	\$115,981	-5%	\$8,218,659	\$7,190,831	-13%	\$8,203,714	-12%
PINEHURST	102	62	-39%	61	2%	\$278,610	\$238,408	-14%	\$28,418,299	\$14,781,331	-48%	\$15,281,913	-3%
TRIAD	1102	780	-29%	696	12%	\$182,192	\$163,394	-10%	\$200,755,213	\$127,447,652	-37%	\$114,066,674	12%
TRIANGLE**	2055	1,089	-47%	1,186	-8%	\$237,628	\$236,888	0%	\$488,324,882	\$257,971,157	-47%	\$272,318,566	-5%
WASHINGTON/B EAUFORT	20	15	-25%	9	67%	\$177,012	\$125,913	-29%	\$3,540,235	\$1,888,693	-47%	\$1,015,500	86%
WILMINGTON***	393	293	-25%	213	38%	\$266,624	\$240,920	-10%	\$104,783,098	\$70,589,624	-33%	\$53,746,485	31%
<b>TOTALS</b>	8,176	5,100	-38%	4,959	3%	\$217,727	\$201,255	-8%	\$1,780,139,149	\$1,026,399,699	-42%	\$986,384,766	4%
<b>Year-to-date</b>	125,586	92,394	-26%			\$223,484	\$214,756	-4%	\$28,066,469,604	\$19,842,147,735	-29%		