North Carolina Association of REALTORS
Existing Home Sales
February 2011

REPORTING MLS	UNITS SOLD IN Feb. 10	UNITS SOLD IN Feb. 11	% CHANGE	UNITS SOLD IN Jan. 11	% CHANGE	Feb. 10 AVG. COST	Feb. 11 AVG. COST	% CHANGE	Feb. 10 TOTAL DOLLARS	Feb. 11 TOTAL DOLLARS	% CHANGE	Jan. 11 TOTAL DOLLARS	% CHANGE
ASHEVILLE	113	124	10%	111	12%	$250,654	$241,005	-4%	$28,323,861	$29,884,637	6%	$26,041,586	15%
BREVARD	18	22	22%	16	38%	$236,139	$202,141	-14%	$4,250,500	$4,447,096	5%	$2,063,250	116%
BRUNSWICK**	95	94	-1%	82	15%	$245,476	$246,593	0%	$23,320,190	$23,179,725	-1%	$20,908,389	11%
CATAWBA VALLEY	113	150	33%	129	16%	$134,129	$111,468	-17%	$15,156,596	$16,720,246	10%	$14,289,818	17%
CAROLINA (CHARLOTTE)	1,397	1,329	-5%	1,414	-6%	$191,288	$180,036	-6%	$267,230,576	$239,268,144	-10%	$266,040,231	-10%
CARTERET	76	86	13%	67	28%	$225,534	$236,401	5%	$17,140,616	$20,330,539	19%	$18,642,820	9%
FAYETTEVILLE	196	235	20%	193	22%	$129,605	$124,356	-4%	$25,402,598	$29,223,659	15%	$27,109,159	8%
GOLDSBORO	44	49	11%	58	-16%	$126,718	$120,974	-5%	$5,575,600	$5,927,706	6%	$7,109,741	-17%
GREENVILLE	88	77	-13%	76	1%	$150,657	$133,770	-11%	$13,257,816	$10,300,290	-22%	$12,188,348	-15%
HAYWOOD	31	25	-19%	30	-17%	$184,801	$159,844	-14%	$5,728,835	$3,996,105	-30%	$4,943,650	-19%
HENDERSONVILLE	44	50	14%	52	-4%	$205,611	$198,294	-4%	$9,046,901	$9,914,713	10%	$10,615,313	-7%
JACKSONVILLE	208	219	5%	180	22%	$163,709	$165,093	1%	$34,051,537	$36,155,571	6%	$30,031,865	20%
NEUSE RIVER	71	81	14%	82	-1%	$175,510	$166,941	-5%	$12,461,209	$13,522,254	9%	$12,512,289	8%
OUTER BANKS	70	83	19%	82	1%	$408,349	$412,478	1%	$28,584,449	$34,235,730	20%	$31,881,469	7%
ROCKY MOUNT	33	48	45%	45	7%	$113,285	$97,878	-14%	$3,738,400	$4,698,150	26%	$3,986,554	18%
PINEHURST	51	70	37%	83	-16%	$253,465	$176,242	-30%	$12,926,753	$12,336,975	-5%	$18,358,169	-33%
TRIAD	670	635	-5%	678	-6%	$135,547	$140,922	4%	$90,816,000	$89,485,000	-1%	$98,704,000	-9%
TRIANGLE*	1,146	1,150	0%	1,066	8%	$207,558	$211,661	2%	$237,700,000	$243,100,000	2%	$240,700,000	1%
WASHINGTON/ BEAUFORT	18	15	-17%	20	-25%	$178,532	$152,720	-14%	$3,213,580	$2,290,800	-29%	$2,467,251	-7%
WILMINGTON	278	256	-8%	266	-4%	$240,640	$199,744	-17%	$66,898,003	$51,134,520	-24%	$51,786,418	-1%
WILKES	22	12	-45%	20	-40%	$110,003	$110,596	1%	$2,420,074	$1,327,150	-45%	$3,024,828	-56%
TOTALS	4,782	4,810	1%	4,750	1%	$189,721	$183,260	-3%	$907,244,094	$881,479,010	-3%	$903,405,148	-2%
Year-to-date	9,257	9,560	3%			$195,067	$186,703	-4%	$1,805,739,024	$1,784,884,158	-1%		
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*Triangle data includes new homes													