

North Carolina Association of REALTORS
January 2010
Existing Home Sales

REPORTING MLS	UNITS SOLD IN Jan. 09	UNITS SOLD IN Jan. 10	% CHANGE	UNITS SOLD IN Dec. 09	% CHANGE	Jan. 09 AVG. COST	Jan. 10 AVG. COST	% CHANGE	Jan. 09 TOTAL DOLLARS	Jan. 10 TOTAL DOLLARS	% CHANGE	Dec. 09 TOTAL DOLLARS	% CHANGE
ASHEVILLE	90	125	39%	196	-36%	\$309,770	\$274,913	-11%	\$27,879,361	\$34,364,110	23%	\$59,399,828	-42%
BREVARD	11	15	36%	29	-48%	\$242,197	\$257,433	6%	\$2,664,175	\$3,861,500	45%	\$7,200,300	-46%
BRUNSWICK**	88	85	-3%	184	-54%	\$259,473	\$223,582	-14%	\$22,833,597	\$19,004,442	-17%	\$51,826,451	-63%
CATAWBA VALLEY	119	121	2%	172	-30%	\$125,847	\$155,084	23%	\$14,975,852	\$18,765,265	25%	\$23,750,615	-21%
CAROLINA (CHARLOTTE)	1,258	1,364	8%	1,527	-11%	\$189,048	\$200,592	6%	\$237,823,033	\$273,608,150	15%	\$323,273,616	-15%
CARTERET	63	71	13%	88	-19%	\$200,517	\$221,833	11%	\$12,632,609	\$15,750,200	25%	\$25,497,395	-38%
FAYETTEVILLE	211	146	-31%	254	-43%	\$118,750	\$121,923	3%	\$25,056,213	\$17,800,775	-29%	\$33,147,388	-46%
GOLDSBORO	45	29	-36%	39	-26%	\$131,740	\$163,489	24%	\$5,928,318	\$4,741,167	-20%	\$5,327,999	-11%
GREENVILLE	62	83	34%	154	-46%	\$149,522	\$159,775	7%	\$9,270,364	\$13,261,325	43%	\$21,217,196	-37%
HAYWOOD	35	23	-34%	46	-50%	\$219,487	\$243,074	11%	\$7,682,050	\$5,590,700	-27%	\$9,185,800	-39%
HENDERSONVILLE	45	59	31%	81	-27%	\$230,652	\$235,521	2%	\$10,379,345	\$13,895,731	34%	\$16,758,090	-17%
JACKSONVILLE	189	187	-1%	216	-13%	\$167,747	\$162,127	-3%	\$31,704,333	\$30,317,836	-4%	\$35,614,189	-15%
NEUSE RIVER	53	67	26%	78	-14%	\$207,422	\$192,364	-7%	\$10,993,340	\$12,888,384	17%	\$12,548,554	3%
OUTER BANKS	40	99	148%	98	1%	\$409,386	\$450,805	10%	\$16,375,450	\$38,318,500	134%	\$44,555,700	-14%
ROCKY MOUNT	40	41	3%	72	-43%	\$125,345	\$92,870	-26%	\$5,013,801	\$3,807,661	-24%	\$7,540,680	-50%
PINEHURST	35	41	17%	79	-48%	\$211,705	\$280,302	32%	\$7,409,700	\$12,161,550	64%	\$20,206,383	-40%
TRIAD	565	589	4%	833	-29%	\$151,148	\$147,373	-2%	\$85,398,472	\$86,803,000	2%	\$140,382,000	-38%
TRIANGLE*	879	1,030	17%	1,554	-34%	\$224,831	\$225,134	0%	\$197,626,784	\$231,600,000	17%	\$345,100,000	-33%
WASHINGTON/BEAUFORT	13	13	0%	14	-7%	\$113,640	\$196,877	73%	\$1,477,325	\$2,559,400	73%	\$3,152,025	-19%
WILMINGTON	187	266	42%	351	-24%	\$229,940	\$214,571	-7%	\$42,998,787	\$57,075,784	33%	\$78,382,526	-27%
WILKES	16	21	31%	22	-5%	\$156,034	\$110,450	-29%	\$2,496,550	\$2,319,450	-7%	\$2,628,030	-12%
TOTALS	4,044	4,475	11%	6,087	-26%	\$192,537	\$200,781	4%	\$778,619,459	\$898,494,930	15%	\$1,266,694,765	-29%
*Triangle data includes new homes													