NC Association of REALTORS
Existing Home Sales
January 2011

REPORTING MLS	UNITS SOLD IN Jan. 10	UNITS SOLD IN Jan. 11	% CHANGE	UNITS SOLD IN Dec. 10	% CHANGE	Jan. 10 AVG. COST	Jan. 11 AVG. COST	% CHANGE	Jan. 10 TOTAL DOLLARS	Jan. 11 TOTAL DOLLARS	% CHANGE	Dec. 10 TOTAL DOLLARS	% CHANGE
ASHEVILLE	125	111	-11%	180	-38%	$274,913	$234,609	-15%	$34,364,110	$26,041,586	-24%	$48,829,345	-47%
BREVARD	15	16	7%	31	-48%	$257,433	$128,953	-50%	$3,861,500	$2,063,250	-47%	$6,456,650	-68%
BRUNSWICK**	85	82	-4%	172	-52%	$223,582	$254,980	14%	$19,004,442	$20,908,389	10%	$44,488,269	-53%
CATAWBA VALLEY	121	129	7%	147	-12%	$155,084	$110,773	-29%	$18,765,265	$14,289,818	-24%	$17,886,739	-20%
CAROLINA (CHARLOTTE)	1,364	1,414	4%	1,885	-25%	$200,592	$188,147	-6%	$273,608,150	$266,040,231	-3%	$365,521,275	-27%
CARTERET	71	67	-6%	104	-36%	$221,833	$278,251	25%	$15,750,200	$18,642,820	18%	$22,864,052	-18%
FAYETTEVILLE	146	193	32%	270	-29%	$121,923	$114,178	-6%	$17,800,775	$27,109,159	52%	$41,169,487	-34%
GOLDSBORO	29	58	100%	87	-33%	$163,489	$122,582	-25%	$4,741,167	$7,109,741	50%	$9,793,956	-27%
GREENVILLE	83	76	-8%	103	-26%	$159,775	$160,373	0%	$13,261,325	$12,188,348	-8%	$13,427,801	-9%
HAYWOOD	23	30	30%	38	-21%	$243,074	$164,788	-32%	$5,590,700	$4,943,650	-12%	$6,881,250	-28%
HENDERSONVILLE	59	52	-12%	92	-43%	$235,521	$204,141	-13%	$13,895,731	$10,615,313	-24%	$21,330,305	-50%
JACKSONVILLE	187	180	-4%	286	-37%	$162,127	$166,843	3%	$30,317,836	$30,031,865	-1%	$50,549,399	-41%
NEUSE RIVER	67	82	22%	103	-20%	$192,364	$152,589	-21%	$12,888,384	$12,512,289	-3%	19,093,205	-34%
OUTER BANKS	99	82	-17%	125	-34%	$450,805	$388,798	-14%	$38,318,500	$31,881,469	-17%	$47,323,910	-33%
ROCKY MOUNT	41	45	10%	58	-22%	$92,870	$88,590	-5%	$3,807,661	$3,986,554	5%	$6,889,492	-42%
PINEHURST	41	83	102%	101	-18%	$280,302	$221,182	-21%	$12,161,550	$18,358,169	51%	$24,811,278	-26%
TRIAD	589	678	15%	821	-17%	$147,373	$145,581	-1%	$86,803,000	$98,704,000	14%	$126,571,000	-22%
TRIANGLE*	1,030	1,066	3%	1,497	-29%	$225,134	$226,136	0%	$231,600,000	$240,700,000	4%	$340,500,000	-29%
WASHINGTON/ BEAUFORT	13	20	54%	11	82%	$196,877	$123,363	-37%	$2,559,400	$2,467,251	-4%	$1,486,300	66%
WILMINGTON	266	266	0%	369	-28%	$214,571	$241,565	13%	$57,075,784	$51,786,418	-9%	$86,707,649	-40%
WILKES	21	20	-5%	27	-26%	$110,450	$151,241	37%	$2,319,450	$3,024,828	30%	$3,501,271	-14%
TOTALS	4,475	4,750	6%	6,507	-27%	$200,781	$190,191	-5%	$898,494,930	$903,405,148	1%	$1,306,082,633	-31%

*Triangle data includes new homes